

KEMENTERIAN KOORDINATOR BIDANG PEREKONOMIAN

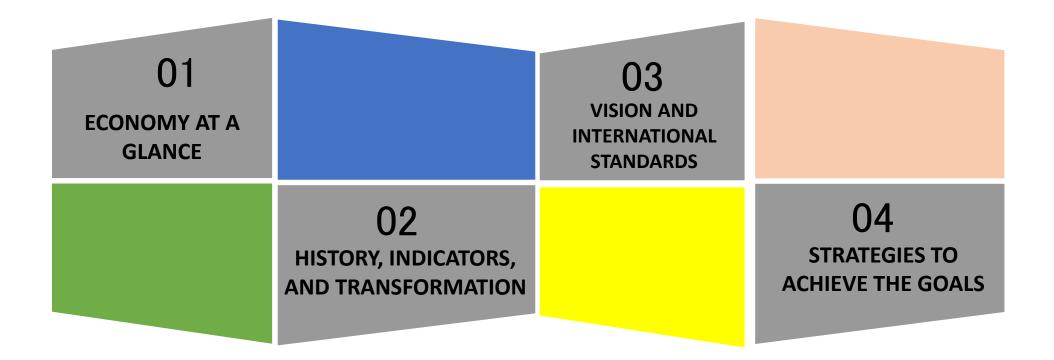
Effective Strategy for Digital Economy Transformation in Indonesia

Eddy Satriya Asisten Deputi Telematika dan Utilitas,

disampaikan dalam FGD WANTIKNAS Arah Strategis Transformasi Digital di Indonesia

Jakarta, 28 Januari 2020

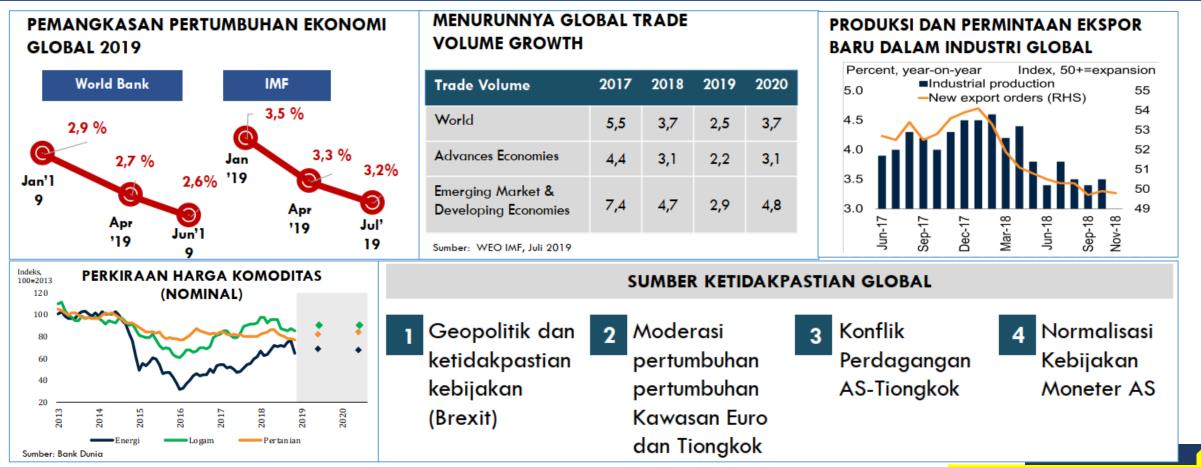
Outline



ECONOMY AT A GLANCE

TANTANGAN KETIDAKPASTIAN PEREKONOMIAN GLOBAL

Perekonomian global masih dipengaruhi oleh kebijakan dan kondisi ekonomi AS, Kawasan Euro dan China. Pasar keuangan terdampak oleh kebijakan moneter AS sementara pasar komoditas dipengaruhi oleh penurunan produksi di negaranegara industri. Sektor perdagangan juga mengalami tekanan dengan adanya eskalasi tensi dalam hubungan AS dengan negara-negara ekonomi besar seperti Tiongkok dan India.



Sumber: Kemenko Perekonomian, 2019

PERTUMBUHAN EKONOMI DOMESTIK STABIL

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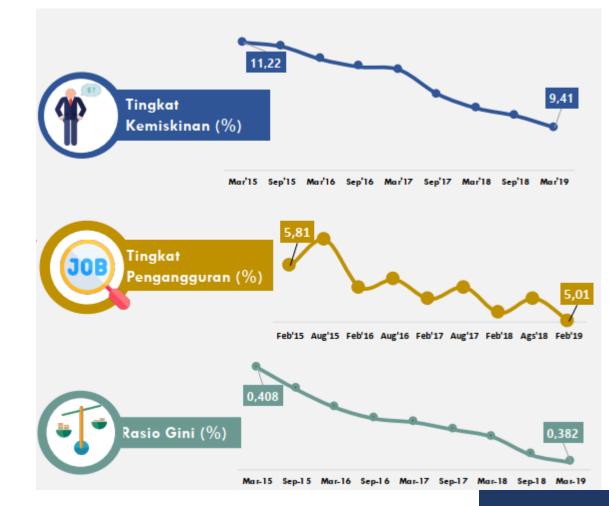
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PERTUMBUHAN EKONOMI MENUNJUKKAN TREN PENINGKATAN YANG SEMAKIN POSITIF DI TENGAH KETIDAKPASTIAN PEREKONOMIAN GLOBAL

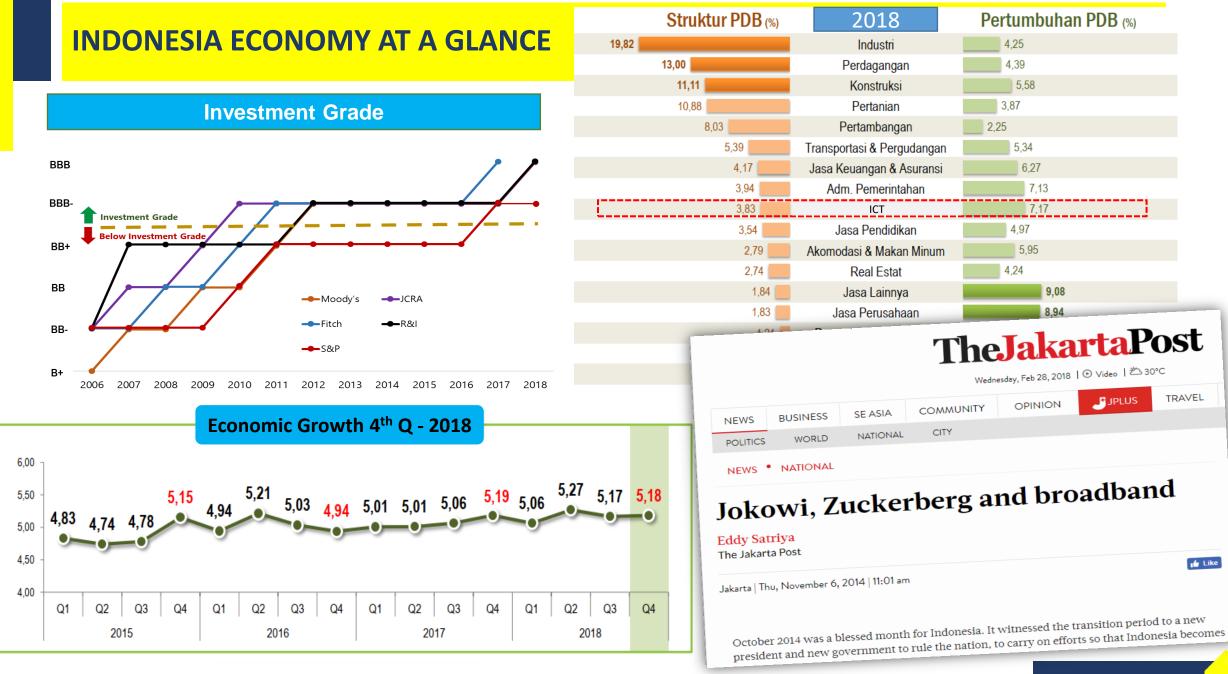


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TINGKAT INFLASI RENDAH DAN TERKENDALI SESUAI DENGAN TARGET YANG DITETAPKAN DALAM APBN Inflasi 3,35 3,02 3,61 3,13 2014 2015 2016 2017 2018 KUALITAS PERTUMBUHAN SEMAKIN BAIK DITANDAI DENGAN TINGKAT KEMISKINAN, TINGKAT PENGANGGURAN DAN RASIO GINI YANG MENURUN



Sumber: Kemenko Perekonomian, 2019



Government Has Been Doing... The Latest



ANOTHER CHALLENGE: Disruptive Technologies



Joseph Schumpeter on Innovation (Revisited)

- 1. Innovation is the engine of economic growth "Perenial Gale of Creative Destruction"
- 2. "Creative Destruction is the essential fact about Capitalism"
- 3. Five (5) types of innovation from entrepreneurship:
 - The introduction of new good or of new version of a good (better);
 - The introduction of a new method of production;
 - The opening of new market;
 - The conquest of new source of raw materials or half manufactured goods;
 - The creation of a new organization of any industry (monopoly, competition);

The opening up of new markets, foreign or domestic, and the organizational development from the craft shop and factory to such concerns as US Steel illustrate the same process of industrial mutation – if 1 may use that biological term – that incessantly revolutionizes the economic structure *from within*, incessantly destroying the old one, incessantly creating a new one. This process of Creative Destruction is the essential fact about capitalism.²²

ICT FOR ECONOMY

- 1. Population: 264,16millions;
- 2. Mobile Phones : 400 millions*;
- 3. Smartphone + Tablet: 131,2 millions;
- 4. Internet Users: 171,17 millions;
- 5. Economic growth : 5,17% (2018);
- 6. ICT is one of the highest for the GDP growth, 7,17%;
- 7. The challenge: how to maximize output through technological change/ICT and innovation. Not only for the economy but also for other public services;

*) Estimation number



Challenges are to Maximize the use of ICT and innovation in production function

Y = f (K,L,i)

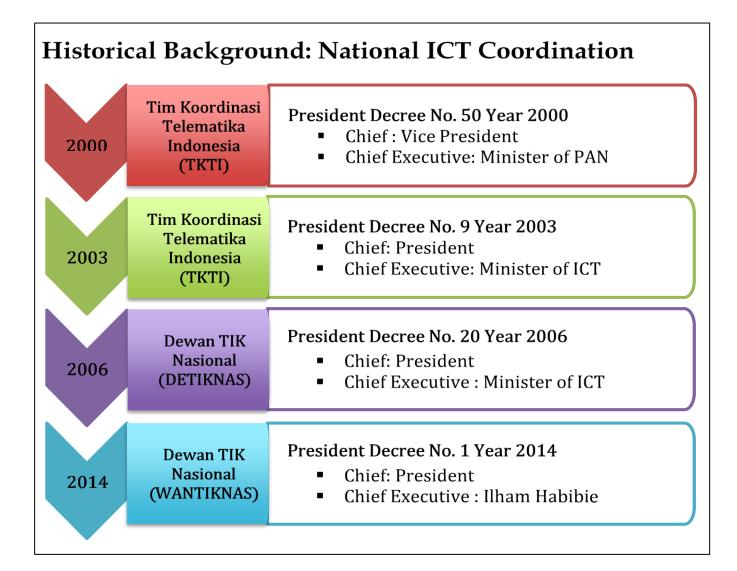
(i= innovation and tech change index)

HISTORY, INDICATORS, AND TRANSFORMATION

Indonesia ICT Milestones

1907	Post, Telegraph dan Telephone
1961	Perusahaan Negara (PN) Pos dan Telekomunikasi
1965	PN Telekomunikasi
1966	Ministry of Post and Telecommunication
1966	Directorate General of Post and Telecommunication in Transportation Department
1974	Public Company for Telecommunication (Perumtel); PT. INTI; Sentral Telepon Digital Indonesia (STDI)
1980	PT. Indosat (GR No.53/1980)
1988	PT. Aplikanusa Lintasarta
1989	Law No.3/1989 on Telecommunication
1990	STDI 2 – Indonesia Digital Telephone Exchange 2
1991	Perumtel changed to PT. Telekomunikasi Indonesia (Telkom)
1993	PT. Satelido was founded
1995	IPO PT. Telkom
1997	Tim Koordinasi Telematika (TKTI) Presidential Decree No.30/1997
1999	Law No.36/1999 on Telecommunication
2000	Indosat and Telkom agreed to transfer of ownership of shares in Satelindo and Telkomsel to end
	cross-ownership in the two companies and to show goodwill in business competition
2001	Ministry of Communication and Information
2003	Presidential Instruction No. 3/2003 concerning National Policies and Strategies for E-Government
2005	Merge of Ministry of Communication and Information and Directorate General Postel
2006	Dewan TIK Nasional (DETIKNAS)/National Council on ICT
2008	Law No 11/2008 on Information and Electronic Transaction
2014	Dewan TIK Nasional (WANTIKNAS)/New National Council on ICT
2016	National Strategy on Financial Inclusion
2017	National Roadmap on E-Commerce
	Presidential Decree No. 53/ 2017 on National Cyber and Crypto Agency
2018	National Roadmap on E-Government
2019	PT. INTI's financial condition is not good, said to have debt of billions rupiah
	Government Regulation No. 71/2019 on Electronic Transaction and System Operation/ Maintenance

History



Source: (WANTIKNAS)

Another History: E-Commerce Multistakeholders Approach

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hronology of E-commerce Meetings /	Activities
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0	6 MAR 2015	 Coordination Meeting for e-Commerce Assignment from Minister Sofyan Djalil to Deputy Assistent of ICT and Utility
O	16 MAR 2015	Letter from CMEA Secretariat to relevant stakeholders/ ministries
	19-23 MAR 2015	Input compilation from ministries
Ŏ	24 MAR 2015	• Report to Coordinating Minister
Ó	30 MAR 2015	• Preparation meeting and outlining the Action Plan with DG ACT Application (Aptika)
\mathbf{O}	6 APR 2015	 Discussion on Roadmap of Indonesia e-Commerce Coordination meeting in Double Tree Hotel led by MICT
\mathbf{O}	10 APR 2015	• Workshop on Roadmap of e-Commerce Indonesia in Telkom Landmark Tower Building
	21 APR – 17 JUN 2015	 Discussion on draft RPP of Trade Transactions through Electronic Systems (TPMSE) at the Ministry of Trade. Public Test of the draft RPP of Trade Transactions Through Electronic Systems (TPMSE) by the Ministry of Trade

Stakeholder Meeting on E-Commerce Road Map Preparation

24 JUN 2015	• Presentation of the draft e-commerce Roadmap by the Minister of Communication and Information at the Indonesia Services Dialog (ISD) series
19 OCT 2015	• Presentation of the draft e-commerce Roadmap by the Minister of Communication and Information in the Industry Coordination Meeting
3 NOV 2015	• Discussion on the revision of Presidential Decree 39/2014 on the Negative List of Investment (DNI) of the e-commerce sector by the Ministry of Trade
14 JAN 2016	• The Coordination Meeting on the e-Commerce Roadmap and agreeing to the Roadmap prepared by the MCIT, led by CMEA
25 JAN 2016	 Follow-up Meeting on Formalizing the Indonesian e-Commerce Roadmap regarding the proposed formation of an Office / Unit Project Management
1 FEB 2016	 The e-Commerce Road Map Discussion Meeting related to Financing and Taxation
3 AUG2017	• Roadmap e-Commerce launched (Presidential Regulation No 74/ 2017)



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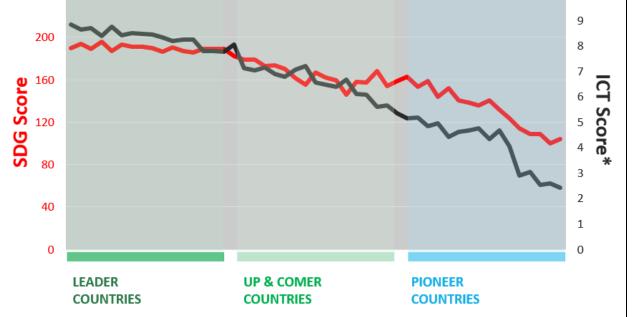
THE NEED TO TRANSFORM : NEW BALANCE!



Sustainable Development Goals

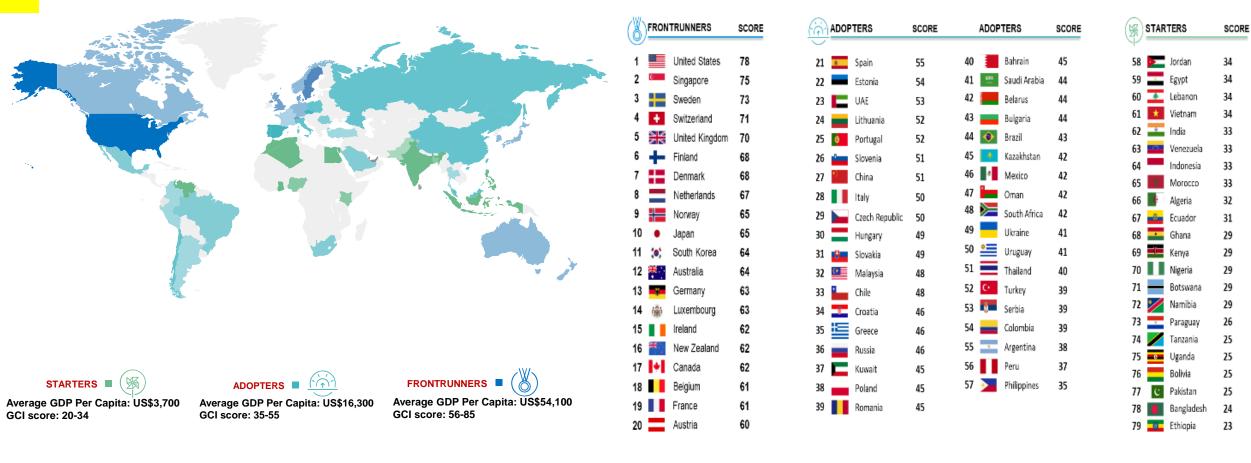
Source: (https://www.un.org/sustainabledevelopment/development-agenda)

Source: (Huawei, ICT SDG Benchmark, 2017)



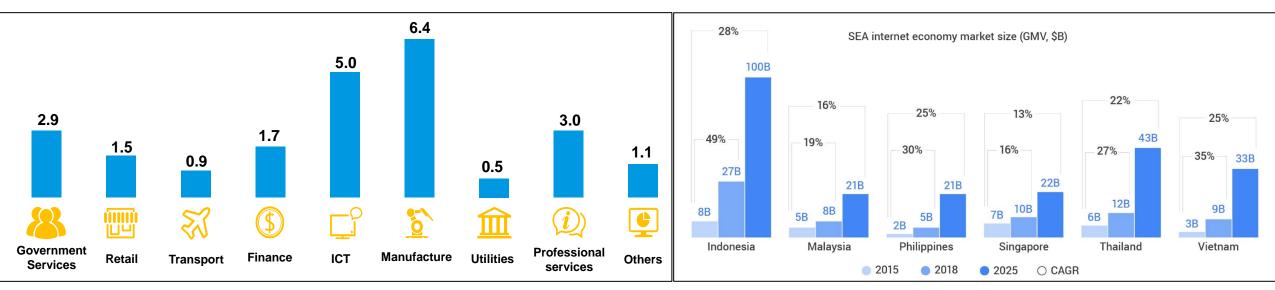
Link Between ICT and SDG Progress

Digital Economy Heat Map



Digital Economy Outlook

- Global Digital Economy Projection To Reach USD 23 Trilion in 2025
- Indonesia Internet Economy Market Size to reach USD 100 Billion in 2025



Source: (Huawei, Global Industry Vision 2025)

Source: Google Temasek 2018

Strategies and Policies to Encourage ICT Investment

Countries are setting Strategies and Policies to encourage **ICT** investment





Digital Canada 150



Smart Digital Malaysia

Singapore Smart Nation



Industry 4.0



Nigeria National

Broadband Strategy







Internet Plus



Connected Argentina

156 countries have released national ICT development master plan Source: ITU

Making Indonesia 4.0

Source: (ITU, 2017), (Indonesia's Ministry of Industry, 2018)

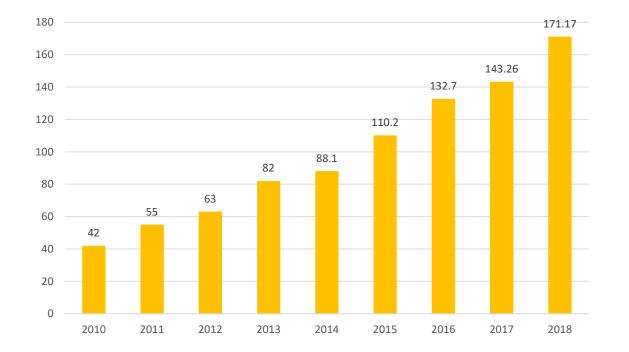
ICT as A Percentage Of GDP

Product group	Percent of GDP		
Included in GDP (on a value-added basis):			
ICT equipment, semiconductors and software	2.8		
Telecommunication and Internet access services	3.3		
Data processing, and other information services	0.7		
Online platforms, including e-commerce platforms	1.3		
Platform-enabled services, (e.g., the "sharing economy")	0.2		
Total (with incomplete adjustment for double counting of output)	8.3		
Conceptually not included in GDP, or missed for procedural reasons:			
Wikipedia and open source software	0.2		
Free media from online platforms funded by advertising	0.1		
"Do-it-yourself" fixed capital formation of online platforms	0.3		
Output of MNEs attributed to tax havens	0.4		
Total (with incomplete adjustment for double counting of output)	1.0		

Source: (IMF, 2018)

Some Key Indicators

The Number of Internet Users in Indonesia (in Millions)



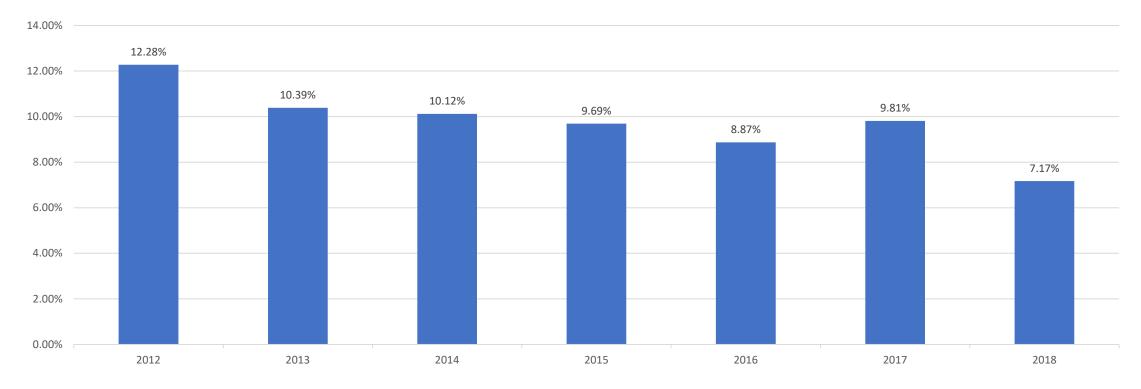
Source: (APJII, Buletin APJII Agustus 2019, 2019)

Indonesia Key Indications 2017

Key indicators for Indonesia (2017)		Asia & Pacific	World		
Fixed-telephone sub. per 100 inhab.	4.2	9.5	13.0		
Mobile-cellular sub. per 100 inhab.	173.8	104.0	103.6		
Active mobile-broadband sub. per 100 inhab.	95.7	60.3	61.9		
3G coverage (% of population)	93.8	91.3	87.9		
LTE/WiMAX coverage (% of population)	90.4	86.9	76.3		
Individuals using the Internet (%)	32.3	44.3	48.6		
Households with a computer (%)	19.1	38.9	47.1		
Households with Internet access (%)	57.3	49.0	54.7		
International bandwidth per Internet user (kbit/s)	21.2	61.7	76.6		
Fixed-broadband sub. per 100 inhab.	2.3	13.0	13.6		
Fixed-broadband sub. by speed tiers, % distribution					
-256 kbit/s to 2 Mbit/s	43.6	2.4	4.2		
-2 to 10 Mbit/s	12.7	7.6	13.2		
-equal to or above 10 Mbit/s	43.7	90.0	82.6		

Source: (ITU, ICT Development Index 2018) *Note: Data in Italics are ITU estimation*

Indonesian ICT Contribution for GDP Growth

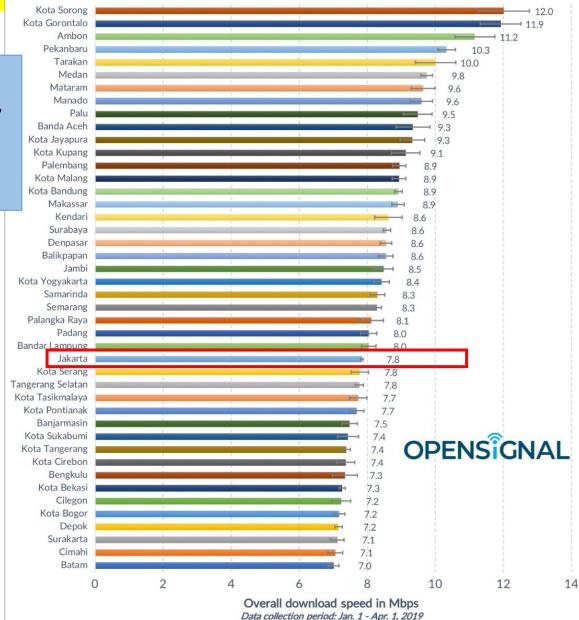


Source: (Deputy Assistant for ICT and Utility)

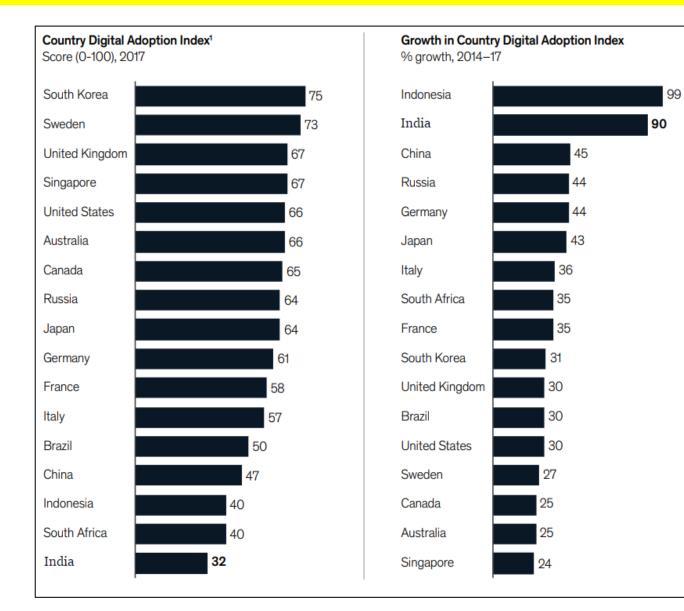
Download Speed Experience in Indonesian Cities

Peningkatan pengguna fixed broadband tidak diimbangi dengan peningkatan kualitas layanan, sebagai contoh peringkat kota-kota besar di Jabodetabek berada di bawah kota-kota kecil (Sorong, Gorontalo, dan Ambon).

Operators	Subscribers
FirstMedia	2.1 Mn
Indihome IndiHome	5 Mn
Indosat 66666666	300 K
MyRepublic 🔗 MyRepublic	200 K
MNCTV	260 K
Biznet Biznet	480 K



Country Digital Adoption Index and Growth



Source: [McKinsey, 2019]

Example of Commonality Across Industry Development Sectors (1)

SECTOR	SECTOR SERVICES	CONNECTED	INFORMATION ACCESS	APPS/PROCESS AUTOMATION
		Broadband, IoT	Big Data, IoT, Cloud, Data Center	loT, Cloud, Data Center
	Access to Agriculture, Forestry & Fisheries Information & Apps	Broadband Farmers	Agricultural Information	Farm Apps
AGRICULTURE	Agriculture e-Commerce	Broadband Sellers/Buyers	Crop & Market Information	Marketplace Apps
	Precision Farming e.g. Monitoring Soil, High Tech Machinery	Narrowband Sensors	Sensor Information	Sensor Related Apps
	Destination Awareness	Broadband Tourism Operators & Local Government	Destination Information	Marketing Apps
	Tour Planning	Broadband Tourists	Booking Information	Tourism Exchange
TOURISM	Destination Commute	Broadband Tourists	Transport Information	Visa & Planning Apps
	Destination Experience "Smart Tourist Destination"	Broadband Tourists, CCTV, City Management Narrowband Sensors	Destination & Sensor Information	Destination Service Apps
	Integrated Logistic	Broadband Logistics Operators Narrowband Sensors	Logistics & Sensor Information Transport, Fleet, Cargo	Logistics Apps Inventory Mgmt, Distribution Mgmt, Transport Mgmt, Goods Tracking, Planning
TRANSPORT & LOGISTICS	Port Management	Broadband Port Employees, CCTV Narrowband Sensors	Port & Sensor Information	Port Management Apps Command & Control, Security, ERP, Sensor Apps
	Online Customs	Broadband Logistics Firms, Banks, Transport Cos	Customs Information	Customs Apps Clearance, Tariff, Bonded Warehouse, Anti-Smuggling
	e-Commerce for Online Byers / Sellers	Broadband Buyers & Sellers	Sellers Information	Commerce Marketplace Apps

SECTOR	SECTOR SERVICES	CONNECTED (a) (b) (c) (c) (c) (c) (c) (c) (c) (c	INFORMATION ACCESS	APPS/PROCESS AUTOMATION
	National Health Information System	Broadband Healthcare Professionals	Data Center Patient & Hospital Information	Center Hospital Apps HIS, LIS, Pharmacy, Disease Surveillance
HEALTH	Remote Telemedicine	Broadband Remote Centers & Healthcare Staff Narrowband Patient Sensors	Patient & Sensor Health Information	Communications Apps Telepresence & Video Conferencing Patient Sensor Apps
	Information Preparation and Management	Broadband Teachers & Courseware Developers	Education Information Management	Content Apps Digitization Tools, Content Mgmt, Digital Libraries, Access Portals
EDUCATION	Teaching & Learning	Broadband Students, Teachers, Classrooms	Courseware & Student Information	Learning Apps e-Learning, Collaboration & Digital Learning Apps, Distance Learning (Virtual Reality, Video Conferencing)
	School Administration & Management	Broadband Teachers & CCTV	Courseware & CCTV Information	Testing, Office & Admin Apps
FINANCE / FINTECH	Digital Payments Alternative & personal Financing Alternative Lending	Broadband FinTech Customers Narrowband Wearable Devices	Financial Information	FinTech Financial Apps Blockchain, Augmented Reality, Artificial Intelligence, Finance Platforms

White Book IDFEIUT, 2019

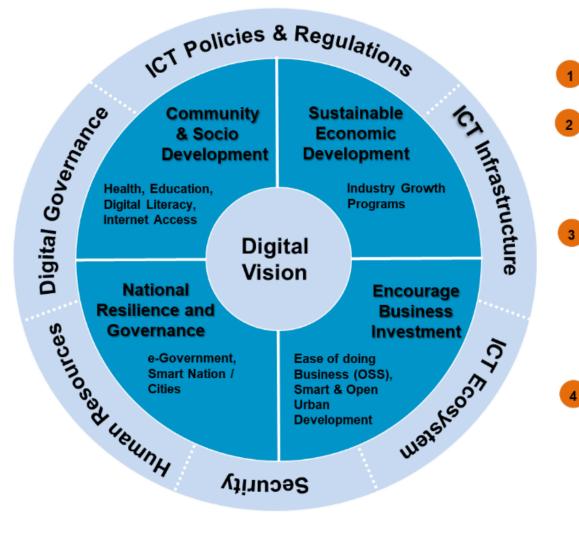
Example of Commonality Across Industry Development Sectors (2)

SECTOR	SECTOR SERVICES			APPS/PROCESS AUTOMATION
		Broadband, IoT	Big Data, IoT, Cloud, Data Center	IoT, Cloud, Data Center
SMART CITY	City Surveillance Monitoring and Planning	Broadband City CCTV Narrowband City Sensors	CCTV & Sensor Information	City Apps to support sensors Policing, Disaster Management, Traffic Management, Building Management, Parking, Waste etc.
	City Operations and Management	Broadband City Workers, Police, Emergency Services	Collection of all City Information & Analytics	City Operations Apps Command & Control Apps, Planning, GIS, Asset Mgmt etc.
	Online Government	Broadband Government Employees, Citizens & Businesses	Whole of Government & Service Information Citizen e-ID Property Information	Online Government Apps Access Information Portals, Government Apps Store, Business to Business Interaction i.e. Procurement & Logistics, Communications (Telepresence, Messaging, Collaboration)
E- GOVERNMENT	Smart Government Planning	Broadband Government Departments	Whole of Government Information Repository to enable Government Planning & Decisions	Data Analytic Tools & Planning Applications to support e.g. Health – Disease Surveillance MoH, Education – Trends in Learning MoE, Transportation – Roads, Traffic, Crime – Trends
	Efficient Government	Broadband Whole of Government Virtual Private Network fro Interagency communications	IT Infrastructure Consolidated & Shared Cloud	Government Apps To enable process efficiencies Finance, HR, Procurement etc.

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VISION AND INTERNATIONAL STANDARDS

ICT Vision in Indonesia



Digital Vision:

4 National Development Priorities :

- 1. Community & Socio Development
- 2. Sustainable Economic Development
- 3. National Resilience and Governance
- 4. Encouraging Business Investment

Focus Sectors :

- Agriculture
- Tourism
- Transport & Logistics
- Health
- Education
- Finance
- e-Government
- Smart Cities

6 Key Enablers:

- 1. National ICT Strategy, Policies & Regulations
- 2. National ICT Infrastructure
- 3. ICT Industry Ecosystem
- 4. Security
- 5. Human Resources
- 6. Digital Governance

Digital Initiatives & Mega Projects

Example:

- Sector Development
- Technology / Infrastructure
 Development
- ICT Industry Development

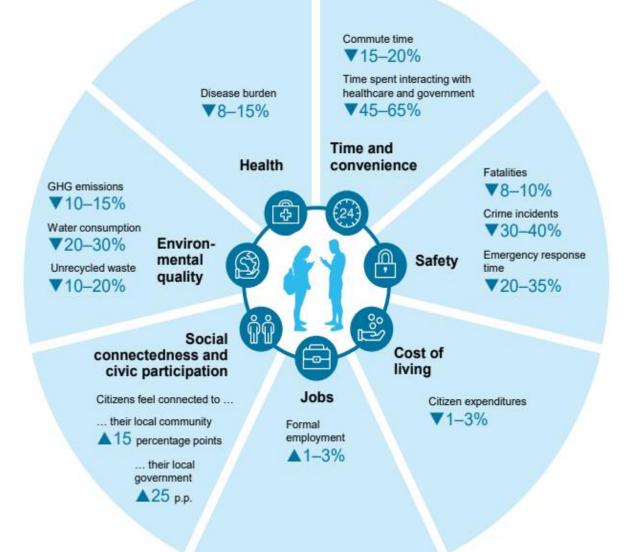
ITU Strategy 2020-2023 Target

Goal 1: Growth	Goal 2: Inclusiveness	Goal 3: Sustainability
1.1: by 2023, 65% of households worldwide with access to the Internet	2.1: by 2023, in the developing world, 60% of households should have access to the Internet	3.1: by 2023, improve cybersecurity preparedness of countries, with key capabilities: the presence of
1.2: by 2023, 70% of individuals worldwide will be using the Internet	2.2: by 2023, in the least developed countries, 30% of households should have access to the Internet	strategy, national computer incident/emergency response teams, and legislation
1.3: by 2023, Internet access should be 25% more affordable (baseline year 2017)	2.3: by 2023, in the developing world, 60% of individuals will be using the Internet	3.2: by 2023, increase the global e-waste recycling rate to 30%
1.4: by 2023, all countries adopt a digital agenda/strategy	2.4: by 2023, in the least developed countries, 30% of individuals will be using the Internet	3.3: by 2023, raise the percentage of countries with e- waste legislation to 50%
1.5: by 2023, increase the number of broadband subscriptions by 50%	2.5: by 2023, the affordability gap between developed and developing countries should be reduced by 25% (baseline year 2017)	3.4: by 2023, net telecom-munication/ ICT-enabled Greenhouse Gas abatement should have increased by 30% compared to the 2015 baseline
1.6: by 2023, 40% of countries to have more than half of the broadband subscriptions more than 10 Mbit/s1.7: by 2023, 40% of the population should be	2.6: by 2023, broadband services should cost no more than 3% of average monthly income in developing countries	3.5: by 2023, all countries should have a National Emergency Telecommunication Plan as part of their national and local disaster risk reduction strategies
interacting with government services online	2.7: by 2023, 96% of world population covered by	Goal 4: Innovation
		4.1: by 2023, all countries should have
	2.8: by 2023, gender equality in Internet usage and mobile phone ownership should be achieved	policies/strategies fostering telecommunication/ICT- centric innovation
	2.9: by 2023, enabling environments ensuring	Goal 5: Partnership
	disadulities should be established in all countries	5.1: by 2023, increased effective partnerships with stakeholders and cooperation with other organization
	2.10: by 2023, improve by 40% the proportion of youth/adults with telecommunication/ICT skills	and entities in the telecommunication/ICT environment

Performance requirements for high data rate and traffic density scenarios

	Scenario	Experienced data rate (DL)	Experienced data rate (UL)	Area traffic capacity (DL)	Area traffic capacity (UL)	Overall user density	UE speed	Coverage
1	Urban macro	50 Mbps	25 Mbps	100 Gbps/km ²	50 Gbps/km ²	10 000/km²	Pedestrians and users in vehicles (up to 120 km/h	Full network
2	Rural macro	50 Mbps	25 Mbps	1 Gbps/km ²	500 Mbps/km ²	100/km²	Pedestrians and users in vehicles (up to 120 km/h	Full network
3	Indoor hotspot	1 Gbps	500 Mbps	15 Tbps/km ²	2 Tbps/km ²	250 000/km ²	Pedestrians	Office and residential
4	Broadband access in a crowd	25 Mbps	50 Mbps	[3,75] Tbps/km ²	[7,5] Tbps/km ²	[500 000]/km ²	Pedestrians	Confined area
5	Dense urban	300 Mbps	50 Mbps	750 Gbps/km ²	125 Gbps/km ²	25 000/km ²	Pedestrians and users in vehicles (up to 60 km/h)	Downtown
6	Broadcast-like services	Maximum 200 Mbps (per TV channel)	N/A or modest (e.g., 500 kbps per user)	N/A	N/A	[15] TV channels of [20 Mbps] on one carrier	Stationary users, pedestrians, and users in vehicles (up to 500 km/h)	Full network
7	High-speed train	50 Mbps	25 Mbps	15 Gbps/train	7,5 Gbps/train	1 000/train	Users in trains (up to 500 km/h)	Along railways
8	High-speed vehicle	50 Mbps	25 Mbps	[100] Gbps/km ²	[50] Gbps/km ²	4 000/km ²	Users in vehicles (up to 250 km/h)	Along roads
9	Airplanes connectivity	15 Mbps	7,5 Mbps	1,2 Gbps/plane	600 Mbps/plane	400/plane	Users in airplanes (up to 1 000 km/h)	

Digital city application improves quality of life



Source: (McKinsey & Company, 2018)

Broadband Standard Recommendation

Percentage		2020	2022	2024	
	Urban	90% at 5Mbps	90% at 10Mbps	90% at 25 Mbps	
		50% at 10Mbps	50% at 25Mbps	50% at 100 Mbps	
			20% at 100Mbps	20% at 500Mbps	
				1% at 1 Gbps	
Mobile		(Speed)	(Speed)	(Speed)	
Broadband (MBB)		60% Villages (Coverage)	70% Villages (Coverage)	80% Villages (Coverage)	
	Rural	60% at 3Mbps	70% at 3Mbps	80% at 5Mbps	
		(Speed)	50% at 5Mbps	50% at 10Mbps	
			(Speed)	(Speed)	
	Overall	90% at 10Mbps	90% at 25Mbps	90% at 50 Mbps	
Wireless		50% at 25Mbps	50% at 100Mbps	50% at 300 Mbps	
Broadband		(Speed)	(Speed)	20% at 500Mbps	
(WBB)				5% at 1Gbps	
				(Speed)	

Broadband Standard Recommendation

Broadband Standard Recommendation

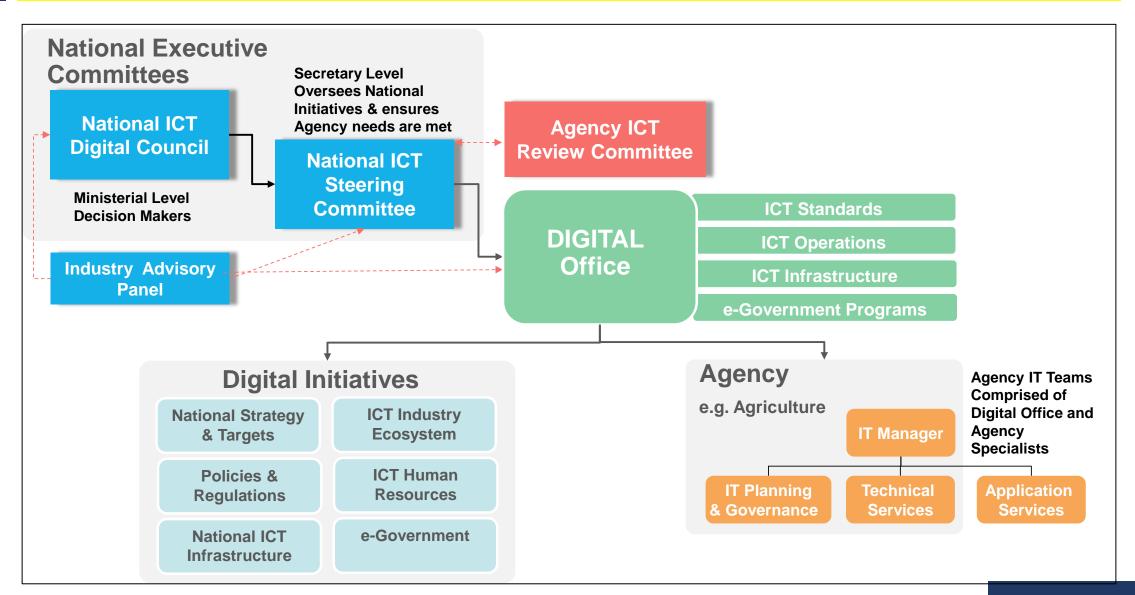
Percentage		2020	2022	2024	
		Connections: 10 Mil	Connections : 20 Mil	Connections: 30 Mil	
		(15% Household)	(30% Household)	(45% Household)	
Fixed Broadband					
(FBB)	Overall	100% at 100Mbps	100% at 100Mbps	100% at 300Mbps	
Household		(Speed)	60% at 300Mbps	40% at 1 Gbps	
			20% at 1Gbps	20% at 10 Gbps	
			(Speed)	(Speed)	
Fixed Broadband		100% at 300Mbps	100% at 300Mbps	100% at 500Mbps	
		40% at 500Mbps	70% at 500Mbps	50% at 1Gbps	
(FBB) Public Facilities		10% at 1Gbps	20% at 1Gbps	30% at 10Gbps	
Public Pacificies		(Speed)	(Speed)	(Speed)	

STRATEGIES TO ACHIEVE THE GOALS

Strategies to Achieve the Goals

- Supply sufficient spectrum for MBB at inclusive price
- Minimize the barriers for FBB
- Encourage site deployment to leverage spectrum
- Promote network performance to maximize the value
- Improve affordability to promote broadband ownership
- Accelerate broadband connection by WTTX
- Indoor digitalization development

Proposed Digital Institutional Design



WHITE BOOK

"INDONESIA DIGITAL FOR FUTURE ECONOMY AND INCLUSIVE URBAN TRANSFORMATION" IS AVAILABLE FOR FREE DOWNLOAD AND SHARING AT :

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- 1997 :Graduated from University of Connecticut (MA in Economics)
- 1989-90: Program Management Consultancy (PMC-IV) for Telecommunication Development
- 1990-2005: Working in Bappenas (The National Development Planning Agency).
- 1995 : Secretary to Board of Commissioners of PT.Telkomsel
- 1997- present: Visiting Lecturer in University of Indonesia, University of Pelita Harapan, and ITB
- 2002-present : Actively writes various article and column in national papers and magazines.
- 2005 (Dec)-present: Working in Coordinating Ministry for Economics Affairs
- 2011 2014: Head of International Cooperation Division, Secretariat of KP3EI

Where is the life we have lost in living? Where is the wisdom we have lost in knowledge? Where is the knowledge we have lost in information? T.S. Eliot, Choruses from "The Rock," I (Collected Poems 1909-1919)

WhatsApp



Foto: Web Paddy Field, NTT, by Iguh

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